

Netsuite Collections Management: Skill Certification

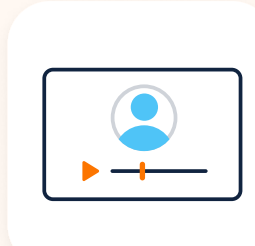
A 1 week online certification program designed for credit and collections professionals to help them gain the skills to configure collection management in Netsuite.

🕒 Duration: 1 Week | 💻 100% Online | 🏆 Certificate and Badge



Master your knowledge in Collections Management on Netsuite and earn this exclusive skill badge now!

What to Expect from a Highako Skill Certification



100% Online
Enjoy learning from home without a strict schedule. You get to set your own pace.



Best-in-Class Instructors
Learn useful strategies and techniques explained by leading experts in the credit industry.



Certificate & Badge
Get an official Certificate and Badge on Successfully Completing this Certification



Duration: 4-5 Hours
You can complete this certification in 4-5 hours



1 on 1 with Instructor
Get a chance to have a 1 on 1 doubt clearing session with our instructors



Actionable Downloads & Templates
Get access to downloadable assets like calculators and templates



Here's a list of the entire Course Curriculum:

1. NetSuite Collection Calls 101: How to Set up Customer Calls and Follow-Up

- 1.1 NetSuite Collection Calls 101: How to Set up Customer Calls and Follow-Up
- 1.2 NetSuite Collection Calls 101: How to Set up Customer Calls and Follow-Up
- 1.3 NetSuite Collection Calls 101: How to Set up Customer Calls and Follow-Up
- 1.4 NetSuite Collection Calls 101: How to Set up Customer Calls and Follow-Up

2. NetSuite Collection Calls 101: How to Set up Customer Calls and Follow-Up

- 2.1 How to Create Dunning Letters in NetSuite
- 2.2 How to Send Letter Emails in NetSuite
- 2.3 How to Manage Escalations in NetSuite
- 2.4 How to Manage Escalations in NetSuite
- 2.5 Quiz #1

3. NetSuite Collections Worklist Segmentation and Prioritization

- 3.1. How to Add a Collector to the Customer Record in NetSuite
- 3.2. How to Do Customer Segmentation in NetSuite
- 3.3. How to Do Collector's Worklist Prioritization in NetSuite
- 3.4 How to Track Past-Due Invoices for Customers in NetSuite
- 3.5 How to Plan Dunning Strategy for Customers in NetSuite

4. NetSuite DSO Reports and Tracking Collector's Productivity

- 4.1. Building DSO reports in Netsuite
- 4.2 Adding Customized DSO reports to the NetSuite dashboard
- 4.3. Creating Customer Category for Risk-Based DSO in NetSuite
- 4.4 Building DSO Report Based on Customer Risk Category in NetSuite
- 4.5 Collector's Productivity: Identifying the Number of Activities Handled by a Collector in NetSuite
- 4.6 Collector's Productivity: Analyzing the Amount Collected by a Collector in NetSuite
- 4.7 Collector's Productivity: Identifying the Number of Invoices Paid in Full in NetSuite
- 4.8 Tracking DSO Per Collector in NetSuite

5. A/R Aging Report Customization & Analysis In NetSuite

- 5.1 How to Build An A/R Aging Report in NetSuite
- 5.2 How to Customize An A/R Aging Report in NetSuite
- 5.3 How to Do Past-Due Analysis Using A/R Aging Reports
- 5.4 Quiz #2

6. Final Assessment

- 6.1 Final Quiz
- 6.2 Certificate and Feedback



What's included:

After taking this skill-certification course, you will get access to:

What you will get:

- 6 Modules
- Learn from the Experts
- Hands-on Training
- 3 Assessments
- 3 Hours' of Content
- Official Certification & Badge

Here's what our customers have to say about Highako and our skill certifications:

"Highako is a great option for professionals continuing education. I suggest everyone in credit to give it a try to see if it's right for you"



Jon Flora
President of NACM Credit Services

"I have a dynamic team with varying experience levels, but we were all able to receive a from the skill-based programs available through Highako Academy"



Carrie Bratlie
Accounts Receivable & Trade Manager, Darigold

"With job-specific skills and professional certifications, Highako is a one-stop training platforms for all credit teams"



Joy Krugel
Credit Manager, Johnsonville LLC

After taking this mini-certification course, you will be able to:

- ✓ How To Prepare Call Scripts and Schedule Calls in Netsuite
- ✓ How To Follow Up With Customers Effectively in Netsuite
- ✓ How to Do Customer Segmentation in NetSuite
- ✓ How to Do Collector's Worklist Prioritization in NetSuite



Gain an Industry-Recognized Skill Certificate



Highako Certified Skill Badge is a great way to showcase your achievement to peers and potential employers by adding the skill badge to your LinkedIn profile.

Need help to convince your manager to pay for your training?

We've got you covered! [Click here for a pitch](#)

[Get Certified](#)