


## Highako CreditToday Newsletter

Hi there 🌟 Shelley here back in your inbox and I'm excited to share the latest online courses, skill-based certifications, benchmarking reports, templates, blogs, LIVE webinars, and more from the Highako Academy. Read on to get more insights on the Highako CreditToday Resources and be a part of a community of 15,100+ professionals to grow in your career.




5 Proactive Steps to Protect Accounts Receivable Before Customer Bankruptcies

### Recordings Are LIVE Now!

Attended by 200+ Credit Professionals

★★★★★



Wanda Borges

Member at Borges & Associates, LLC

### 5 Proactive Steps to Protect Accounts Receivable Before Customer Bankruptcies

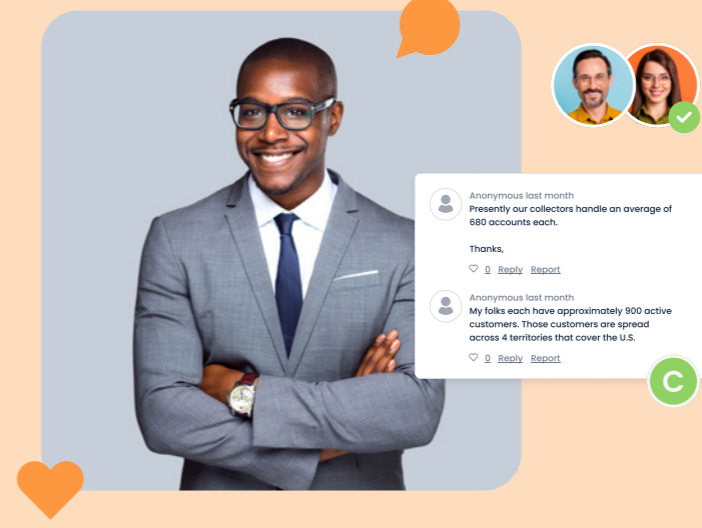
Join our expert attorney Wanda Borges, to learn more about the tools to safeguard your company from a bad debt exposure.

Watch Now

### Community-Led Learning Is The Future

We at Highako Academy facilitate a dynamic community to build real-world problem-solving skills.

Join Our Community >



## Fresh from Highako Academy

### CERTIFICATION COURSE

#### Business Credit Application Training

The course will help you understand what to look for in credit reports and interpreting the behavioral aspects of a company.

Get Certified →



### ON-DEMAND TRAINING

#### 5 Proactive Steps to Protect Accounts Receivable Before Customer Bankruptcies

Join our expert attorney Wanda Borges, to learn more about the tools to safeguard your company from a bad debt exposure.

Get Certified →



## Blogs



### COLLECTION CALL NEGOTIATIONS

#### Top Negotiation Skills That Are Key to Collections

One liner Description: As you make collection calls each day, it can be easy to forget that you are negotiating with people and not just talking at them about debts.

Read More →



### KPIS AND REPORTING

#### The Top Five Goal-Setting Ideas for a Credit Staff and Development

Goal setting is tough sometimes and it's not a cure-all for the myriad of problems that you face. This tip if the week will help you set specific & measurable goals for your teams.

Read More →

## Testimonials



### Bill Lehman

Director-Credit, Hewlett Packard Enterprise

I was really impressed with what I saw of Highako at Radiance. I plan on introducing highako.com to our 300 member team as a part of our training curriculum.



## Benchmarking Survey

### Credit & Collections Salary Survey

This is Credit Today's Fourth Staff Benchmarking Survey. The last survey was conducted in 2017 with nearly 500 credit professionals responding.

Participate Now

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