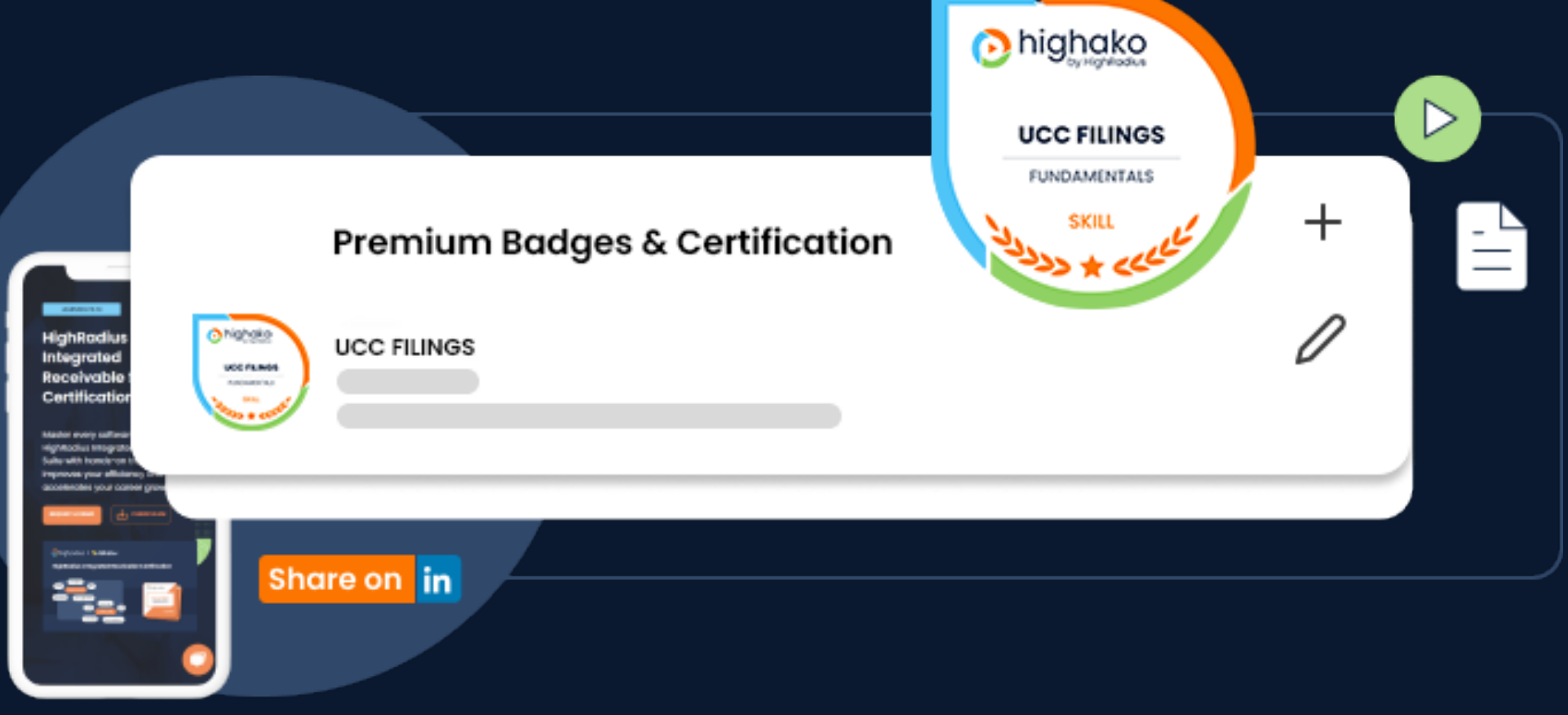


## UCC Filings and Liens Certified

This online certification program aims to give credit professionals of all levels the tools they need to safeguard their outstanding debt through UCC filings and secured transactions.

### Take the first step toward your career growth



[Get Certified Now](#)

### Meet Your Expert Instructors



**Jerry Bailey**  
Executive Sales & Service Manager,  
NCS Credit

Jerry Bailey is currently the Executive Sales and Education Services Manager for NCS. Jerry was a Corporate Credit Manager in the manufacturing industry for 10 years, during which time he gained a very thorough hands-on experience with both UCC filings and Mechanic's Lien filings.

## UCC Filings Course Curriculum

### 1. Introduction to UCC Filing

- ▶ How to Secure Your A/R with UCC Filings and Liens
- ▶ UCC-1 Form Template for Trade Creditors
- ▶ What to Include in Your Final Demand Letter For a UCC Filing
- ▶ How to Leverage Collaterals in Article 9 to Recover Payment
- ▶ Why Sales is an Essential Factor in UCC Filing
- ▶ Find How to Prioritize in UCC Filing
- ▶ Checklist: 11 Crucial UCC Filing Tips for Trade Creditors
- ▶ An Overview of Article 9: Secured Transactions
- ▶ UCC Article 9 Checklist: 10 Steps to Secured Transactions
- 🔍 Quiz #1

🕒 60 Mins

### 2. Different Types of UCC Filing

- ▶ Blanket, or Basic, UCC-1 Filing
- ▶ Purchase Money Security Interest (PMSI)
- ▶ Personal Guarantee Template to Reduce SMB Credit Risk
- ▶ PMSI: The Value of Repossession
- ▶ Fundamentals of UCCs Liens and Purchase Money Security Interest
- ▶ Security Agreement: A Detailed Overview
- ▶ Template: 17 Security Agreement UCC Clauses for Trade Creditors
- ▶ UCC-1 Financing Statement: A Detailed Overview
- ▶ How to Get Security for New and Existing Customers
- ▶ How to Create a Reason for UCC Filing
- ▶ Disposition of Tangible and Intangible Collateral in UCC Filing
- ▶ 4 Major Factors to Consider for UCC Filing
- 🔍 Quiz #2

🕒 60 Mins

### 3. Mechanic's Lien Filing: A Detailed Overview

- ▶ Introduction to Mechanic's Lien Filing Process
- ▶ Mechanic's Lien Deadlines: A Detailed Overview
- ▶ What are the Prompt Pay Laws in Mechanic's Lien Filing
- ▶ UCC Filings and Mechanic's Lien Process: Detailed Overview
- 🔍 Quiz #3

🕒 30 Mins

### 4. Final Assessment

- 🔍 Quiz
- ▶ Share Your Feedback
- ▶ Download Your Certificate and Badge

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