

Credit Portfolio Management: Skill Certification

A 1 week online certification program designed for credit and collections professionals to help them gain the skills to manage their credit risk portfolio effectively.

- Duration: 1 Week
- 100% Online
- Certificate and Badge



Master your knowledge in Credit Portfolio Management and earn this exclusive skill badge now!

What to Expect from a Highako Skill Certification

- 100% Online**
Enjoy learning from home without a strict schedule. You get to set your own pace.
- Best-in-Class Instructors**
Learn useful strategies and techniques explained by leading experts in the credit industry.
- Certificate & Badge**
Get an official Certificate and Badge on Successfully Completing this Certification
- Duration: 4-5 Hours**
You can complete this certification in 4-5 hours
- 1 on 1 with Instructor**
Get a chance to have a 1 on 1 doubt clearing session with our instructors
- Actionable Downloads & Templates**
Get access to downloadable assets like calculators and templates

Here's a list of the entire Course Curriculum:

- 1. Setting the Stage for Portfolio Management**
 - 1.1 Understanding why Portfolio Management is Important to your Company
 - 1.2 Basic Steps to Set the Stage for an Effective Credit Policy and Portfolio Risk Segmentation
 - 1.3 External Factors that can Impact Portfolio Risk
 - 1.4 Timely and on-going Portfolio Monitoring
 - 1.5 Leveraging Modern Technology to Better Manage Portfolio Risk
- 2. Identifying Money Laundering Operations**
 - 2.1 Money Laundering Facts and Warning Signs
 - 2.2 Five Necessary Internal Compliance Actions and Controls
- 3. Compliance with the Office of Foreign Assets Control (OFAC) Requirements**
 - 3.1. OFAC Compliance Overview and how it is Both Relevant and Important to Your Company
 - 3.2. OFAC's Five Focus Areas and 5 Elements of a Sanctions Compliance Framework
 - 3.3. Quiz #1
- 4. Know Your Customer (KYC)**
 - 4.1. Eight Reasons why KYC is a Factor in Trade Credit Portfolio Risk Management and Compliance
 - 4.2 Three Major Know Your Customer Components
 - 4.3. Three Examples of Acceptable Identifiers
 - 4.4 Triggers for a KYC Review of High Risk Customers
 - 4.5 Evaluating Your Compliance Program to Avoid Potential Violations
- 5. The Impact of your Credit Management Policy**
 - 5.1 Defining a Credit Policy
 - 5.2 Red Flags to Look For in Your Current Policy
 - 5.3 Risk Based Credit Policy Matrix
 - 5.4 Setting Portfolio Concentration Limits
 - 5.5 Exception Process in Credit Policy
 - 5.6 Develop a Credit Policy that Reflects Your Company's Credit Culture and Business Environment
 - 5.7 Define Your Company's Credit Policy's Goals
- 6. Final Assessment**
 - 6.1 Final Quiz
 - 6.2 Certificate and Feedback



What's included:

After taking this skill-certification course, you will get access to:

- What you will get:
- 5 Modules
 - Learn from the Experts
 - Hands-on Training
 - Assessments
 - 3 Hours' of Content
 - Official Certification & Badge

Here's what our customers have to say about Highako and our skill certifications:

"Highako is a great option for professionals continuing education. I suggest everyone in credit to give it a try to see if it's right for you"

Jon Flora
President of NACM Credit Services

"I have a dynamic team with varying experience levels, but we were all able to receive a from the skill-based programs available through Highako Academy"

Carrie Brattle
Accounts Receivable & Trade Manager, Darigold

"With job-specific skills and professional certifications, Highako is a one-stop training platforms for all credit teams"

Joy Krugel
Credit Manager, Johnsonville LLC

After taking this mini-certification course, you will be able to:

- Use a Risk Based Credit Policy Matrix to Manage an AR Portfolio
- Set Portfolio Concentration Limits
- Evaluate Your Compliance Program to Avoid Potential Violations
- Segment Portfolio Risks

Gain an Industry-Recognized Skill Certificate



Highako Certified Skill Badge is a great way to showcase your achievement to peers and potential employers by adding the skill badge to your LinkedIn profile.

Need help to convince your manager to pay for your training?

We've got you covered! [Click here for a pitch](#)

Get Certified