Credit Portfolio Management:

Skill Certification

A 1 week online certification program designed for credit and collections professionals to help them gain the skills to manage their credit risk portfolio effectively.

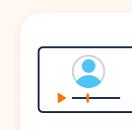
(L) Duration: 1 Week







What to Expect from a Highako Skill Certification



100% Online

Enjoy learning from home without a strict schedule. You get to set your own pace.

Certificate & Badge

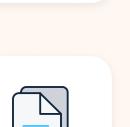


Best-in-Class Instructors Learn useful strategies and techniques explained by leading experts in the credit industry.





Duration: 4-5 Hours You can complete this certification in 4-5 hours





1 on 1 with Instructor Get a chance to have a 1 on 1 doubt clearing session with our instructors

Get an official Certificate and Badge on

Succesfully Completing this Certification



Actionable Downloads & Templates Get access to downloadable assets like calculators and templates



Here's a list of the entire Course Curriculum:

1. Setting the Stage for Portfolio Management

- 1.1 Understanding why Portfolio Management is Important to your Company
- 1.2 Basic Steps to Set the Stage for an Effective Credit Policy and Portfolio Risk
- Segmentation

1.3 External Factors that can Impact Portfolio Risk

1.4 Timely and on-going Portfolio Monitoring

1.5 Leveraging Modern Technology to Better Manage Portfolio Risk 2. Identifying Money Laundering Operations

- 2.1 Money Laundering Facts and Warning Signs
- 2.2 Five Necessary Internal Compliance Actions and Controls

3. Compliance with the Office of Foreign Assets Control (OFAC) Requirements

- 3.1. OFAC Compliance Overview and how it is Both Relevant and Important to Your Company
- 3.2. OFAC's Five Focus Areas and 5 Elements of a Sanctions Compliance Framework 3.3. Quiz #1
- 4. Know Your Customer (KYC)
 - 4.1. Eight Reasons why KYC is a Factor in Trade Credit Portfolio Risk Management and Compliance
 - 4.2 Three Major Know Your Customer Components
 - 4.3. Three Examples of Acceptable Identifiers
 - 4.4 Triggers for a KYC Review of High Risk Customers
 - 4.5 Evaluating Your Compliance Program to Avoid Potential Violations

5. The Impact of your Credit Management Policy

- 5.1 Defining a Credit Policy
- 5.2 Red Flags to Look For in Your Current Policy
- 5.3 Risk Based Credit Policy Matrix
- 5.4 Setting Portfolio Concentration Limits
- 5.5 Exception Process in Credit Policy
- 5.6 Develop a Credit Policy that Reflects Your Company's Credit Culture and Business **Environment**
- 5.7 Define Your Company's Credit Policy's Goals

6. Final Assessment

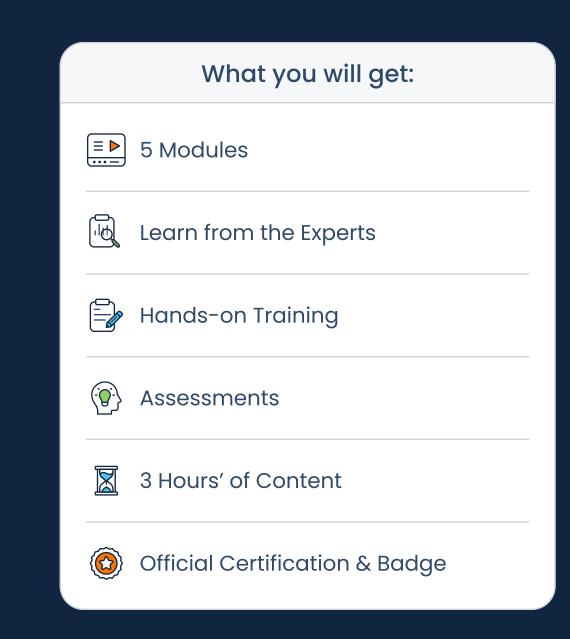
- 6.1 Final Quiz
- 6.2 Certificate and Feedback



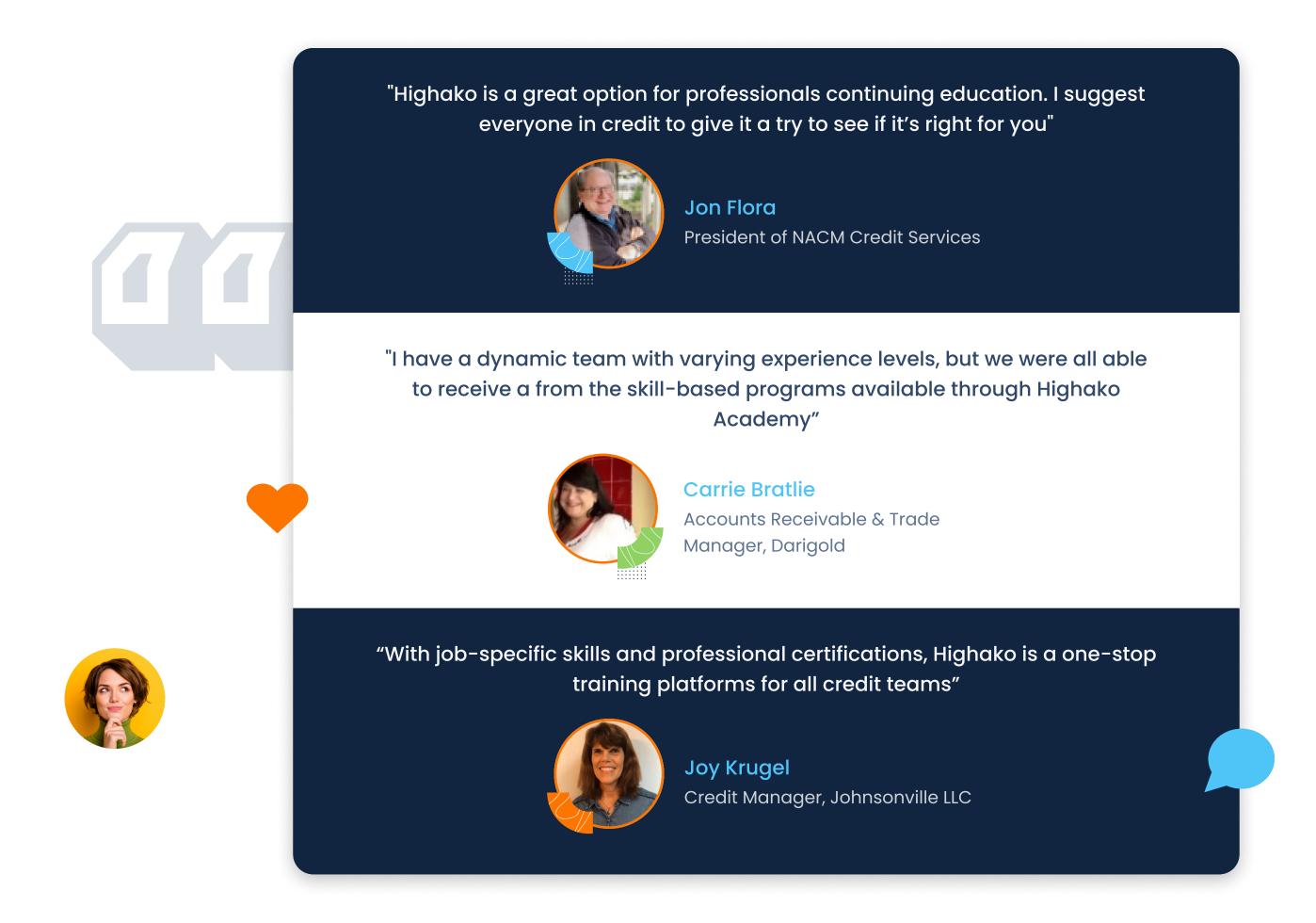


What's included:

After taking this skill-certification course, you will get access to:



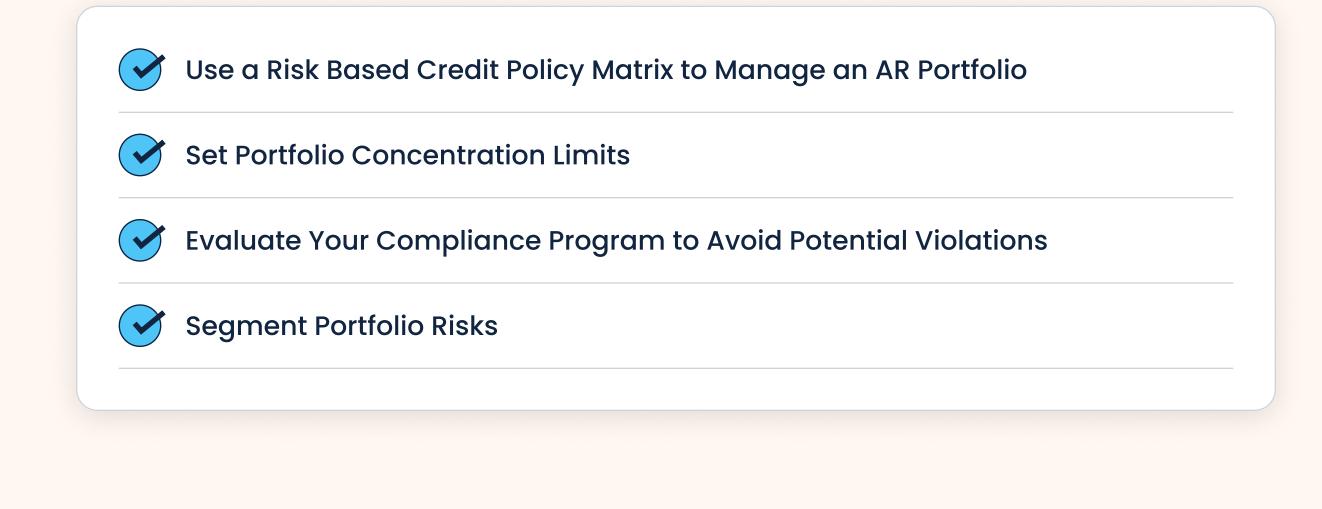
Here's what our customers have to say about Highako and our skill certifications:







After taking this mini-certification course, you will be able to:



Gain an Industry-Recognized Skill Certificate



potential employers by adding the skill badge to your LinkedIn profile.





We've got you covered! Click here for a pitch