

Managing Third Party Collection Agencies: Skill Certification

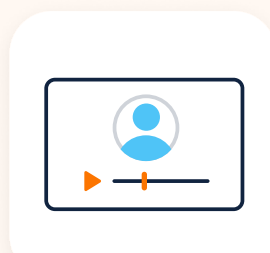
A 1 week online certification program designed for credit professionals to help them gain the skills to manage third party collection agencies.

Duration: 1 Week | 100% Online | Certificate and Badge

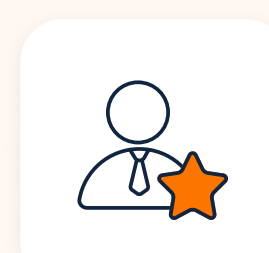


Master your knowledge on collection agencies and earn this exclusive skill badge now!

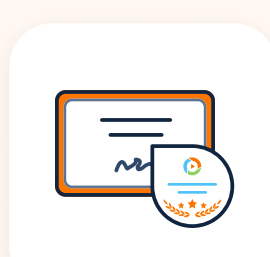
What to Expect from a Highako Skill Certification



100% Online
Enjoy learning from home without a strict schedule. You get to set your own pace.



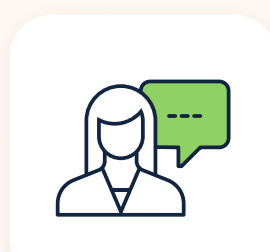
Best-in-Class Instructors
Learn useful strategies and techniques explained by leading experts in the credit industry.



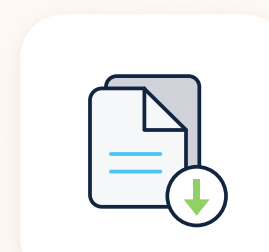
Certificate & Badge
Get an official Certificate and Badge on Successfully Completing this Certification



Duration: 4-5 Hours
You can complete this certification in 4-5 hours



1 on 1 with Instructor
Get a chance to have a 1 on 1 doubt clearing session with our instructors



Actionable Downloads & Templates
Get access to downloadable assets like calculators and templates



What's included:

After taking this skill-certification course, you will get access to:

What you will get:

- 4 Modules
- Learn from the Experts
- Hands-on Training
- Assessments
- 2 Hours' of Content
- Official Certification & Badge

Here's a list of the entire Course Curriculum:

1. Evaluating Why and When to Use a Collections Agency

- 1.1. 7 Ways to Avoid Diminishing Returns for Your Internal Collection
- 1.2. 7 Steps to Engage a Collection Agency

2. How to Select a Qualified Collections Agency

- 2.1. Why Choose a Certified Collection Agency
- 2.2. Eleven Specific Requirement for Agency Certification
- 2.3. Questions to Ask When Selecting an Agency
- 2.4. A Twelve Point Agency Selection or Comparison Checklist

3. Leveraging Collection Agencies Skip Trace a Customer

- 3.1. The Skip Tracing Scenario
- 3.2. Why Use a Skip Tracing Professional
- 3.3. Skip Tracing Tools and Methods
- 3.4. The Cost of Engaging a Skip Tracer
- 3.5. What You Should Expect of the Collection Agency

4. How to Evaluate the Effectiveness of a Collection Agency's Performance

- 4.1. Evaluating the Effectiveness of a Collection Agency's Performance
- 4.2. 5 Major Metrics to Determine Collections Agency Results
- 4.3. 3 Steps to Evaluate Recoveries in the Collections Process
- 4.4. Referral to Recovery Time-Frame Calculation for Collections Agency
- 4.5. Brief Overview of Evaluating the Effectiveness of the Collection Agency

5. Final Assessment

- 5.1 Final Quiz
- 5.2 Certificate and Feedback



Here's what our customers have to say about Highako and our skill certifications:

"Highako is a great option for professionals continuing education. I suggest everyone in credit to give it a try to see if it's right for you"



Jon Flora
President of NACM Credit Services

"I have a dynamic team with varying experience levels, but we were all able to receive a from the skill-based programs available through Highako Academy"



Carrie Bratlie
Accounts Receivable & Trade Manager, Darigold

"With job-specific skills and professional certifications, Highako is a one-stop training platforms for all credit teams"



Joy Krugel
Credit Manager, Johnsonville LLC

After taking this mini-certification course, you will be able to:

- ✓ Skip Trace a Customer with the Help of a Collection Agency
- ✓ Evaluate When and Why to Choose the Right Collection Agency
- ✓ Evaluate the Effectiveness of the Collection Agency
- ✓ Select a Certified Collections Agency



Gain an Industry-Recognized Skill Certificate



Highako Industry-Skill Badge is a great way to showcase your achievement to peers and potential employers by adding the skill badge to your LinkedIn profile.

Need help to convince your manager to pay for your training?

We've got you covered! [Click here for a pitch](#)

Get Certified